

## Peer Review Report

### Notes

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### Manuscript Information

Manuscript ID: **12105307**

Manuscript Title: **Determinants Growth of Small Medium Enterprises**

### Evaluation Report

#### General Comments

The Author of this manuscript presents well known information about determinants of growth of SMEs. He or she listed such groups of determinants as Individual, Organizational and Environmental. The Author also presents results of research conducted in SMEs in the district of Malang (sample of 52 SMEs). However, I must say that there is lack of clear information about the research problem and the aim of the paper.

#### Advantage & Disadvantage

##### **Disadvantage:**

**Many language mistakes – for example in the Title:** there is “Determinants Growth”, should be “Determinants of Growth”; in the **Keywords:** there is “Business Growth, Individual Factor, Organizational Factors, Environment Factor” should be “Business Growth, Individual Factors, Organizational Factors, Environmental Factors”.

Next example of language mistakes:

“The determining factors are often discussed in previous studies from various disciplines (Zhou and Wit, 2009), among others:

1. **Attributes company**
2. The company's strategy
3. **The resources company**
4. The organizational structure
5. **The ability to dynamically”**

- “Environmental **factors** in this competition **is** a factor causing small businesses to grow”

- “The research **variables** include **independent variable is** the individual factors, organizational factors, environmental factors, and the dependent variable of the research

	<p>business growth adopted Zhou and Wit (2009).</p> <p><b>What does this sentences mean:</b></p> <ul style="list-style-type: none"> <li>- “So the individual factors is a key factor in the growth of SMEs, due to individual factors which reflected the business experience and the motivation of the owners/managers will be able to manage the organization become more effective so as to compete, and the effects are on the achievement of business growth”</li> <li>- “Small medium enterprises (SMEs) have a vital role which contributes to employment and gross domestic product, but in fact the growth of the SMEs is still low, one indicator is the percentage of small and medium enterprises that have succeeded in penetrating the export market as well as the export potential is still relatively low compared to the total of existing SMEs.”</li> <li>- „Determinants of growth of small businesses can be classified in three dimensions: individual, organizational, and environmental (Zhou and Wit, 2009), factor of organizational resources, the competence of the company, organizational culture and structure (Covin &amp; Slevin, 1991), competency of individual in the entrepreneurial process (Li, 2009), factor characteristics of the owners/managers and strategies (Nimalathasam 2008; Sarwoko, 2012)”</li> <li>- “Although some studies have tried to analyze the determinants of business growth, but the factors analyzed are likely explains some of the factors.”</li> <li>- “Therefore it is necessary to test the determinants of SMEs growth are more complex to classify the determinants of the growth of the company into three dimensions, namely individual, the organization and the environment by adopting the model Baum (2001).”</li> <li>- “This study adopted the concept Baum, that the determinant of the growth of SMEs is a combination of individual factors, organizational factors, and environmental factors.”</li> <li>- “Using explanatory research, conducted to analyze and explain the influence of individual factors, organizational factors, and the environment for business growth.”</li> </ul> <p>In the Abstract the Author claimed that “The results showed that individual factors directly affects the growth of the business, as well as indirect effect through organizational factors. So the individual factors is a <b>key factor in</b> the growth of SMEs...” It is not true, because Figure 1 shows that more important is Environmental Factor.</p>
How to improve	
Please rate the following: (1 = Excellent) (2 = Good) (3 = Fair) (4 = Poor)	
Originality:	3
Contribution to the Field:	3
Technical Quality:	3
Clarity of Presentation :	3

Depth of Research:	3
<b>Recommendation</b>	
Kindly mark with a ■	
<input type="checkbox"/> Accept As It Is	
<input type="checkbox"/> Requires Minor Revision	
<input checked="" type="checkbox"/> Requires Major Revision	
<input type="checkbox"/> Reject	

**Return Date: November 30, 2015**